

A Global Fund Manager and Corporate Advisor with Award-winning Investment Funds

FINANCIAL SERVICES

**RESOURCES & MINING** 

**TECHNOLOGY** 

**UTILITY & INFRASTRUCTURE** 

ICM Limited ("ICM") is an entrepreneural asset management group. Our expertise enables us to offer an innovative, insightful approach beyond traditional investment strategies.

We seek out compelling investments, and we develop knowledge and strong relationships with our investors.

#### **OUR ICM TEAM**





EMPLOYEES:

INVESTMENT TEAM:

SUPPORT STAFF:

60+

40%

60%



AUM: MANAGING DIRECTLY AND INDIRECTLY APPROX

US\$19



**OVER** 

230 YEARS
INVESTMENT EXPERIENCE



GLOBAL REACH WITH STAFF IN

10

LOCATIONS WORLDWIDE ACROSS UK, EUROPE, AMERICAS, ASIA PACIFIC, AFRICA

<sup>\*</sup> As at March 2019

# Trends Driving ICM's Investment Opportunities













Focused on uncovering compelling investments, and supporting its platforms



Rising middle class and urbanisation in developing economies



Changes in markets and regulation opening up business opportunities



Technology changes impacting commodities needs



Disruptive technologies and business models











#### **ICM LIMITED**



## Relentless Long-Term Investors

**INVESTING SINCE 1988** 

#### GLOBAL FUNDS MANAGED/ADVISED

#### LISTED ON THE LSE





#### LISTED ON THE BSX



#### LISTED ON THE ASX



#### UNLISTED







\* Open ended fund

#### **EXPERTISE**

#### **ICM'S ASSET CLASS FOCUS**

Fixed Income

Listed Equity

Private Equity

Property

#### **ICM'S SECTOR FOCUS**

Financial Services

Global Corporate Bonds

Mining & Resources

Technology

Utilities & Infrastructure

#### **GLOBAL LOCATIONS**

60+ EMPLOYEES

ACROSS

10 COUNTRIES

**OFFICES:** Australia, Bermuda, Ireland, New Zealand, Singapore, South Africa, United Kingdom

**REPRESENTATIVES:** Canada, Colombia, Hong Kong, Portugal

#### **ICM'S SERVICES**

#### **SUPPORT / OPERATIONAL SERVICES**

Accounting, Banking, Corporate Finance, Corporate Secretarial & Administration, Derivatives, FX, Legal, Technology, Regulation

#### **GLOBAL OPEN MANDATE**



# Afterpay the most loved way on the street of the street of

ORDINARY SHAREHOLDERS' FUNDS

£297.4

ZERO DIVIDEND PREFERENCE SHARES

170.1

**GROSS ASSETS** 

£516.6

ANNUAL AVERAGE COMPOUND RETURN (INCL. DIVIDENDS)

12.9%\*

\* As at March 2019

#### **UIL LIMITED**

ICM is the joint investment manager for UIL, a global specialist fund, listed on the London Stock Exchange. UIL's major holdings are in Technology 28%, Financial Services 23%, Gold Mining 14%, Resources 9% and Electricity 6%. UIL is an active, strategic, long term investor seeking to support its investments both financially and strategically, while driving change to enable them to maximise their opportunities.

HISTORICAL TOTAL RETURN NAV AND SHARE PRICE PERFORMANCE<sup>1</sup> (pence) from June 2015 to March 2019

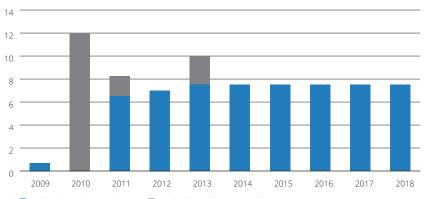


<sup>1</sup> Rebased to 100 as at 14 August 2003

Source: ICM

#### **DIVIDENDS PER ORDINARY SHARE (pence)**

from June 2004 to June 2018



■ Dividend per share – ordinary ■ Dividend per share – special No dividends were paid between 2007 and 2010. 2010 refers to a

No dividends were paid between 2007 and 2010. 2010 refers to a cash distribution.  $\,$ 

Source: ICM

#### GEOGRAPHICAL SPLIT

As at 31 March 2019

Australia	24.6%
Other - Gold mining	13.8%
Bermuda	13.2%
UK	13.0%
Europe (excluding UK)	12.6%
North America	7.5%
Asia	6.9%
Latin America	6.5%
Middle East / Africa	1.3%
New Zealand	0.6%

<sup>&</sup>lt;sup>2</sup> Adjusted for the exercise of warrants and convertibles

#### **UTILITY & INFRASTRUCTURE**



### ORDINARY SHAREHOLDERS' FUNDS

£574.1

**GROSS ASSETS** 

£581.9

ANNUAL AVERAGE COMPOUND RETURN (INCL. DIVIDENDS)

12.4%\*

\* As at March 2019







#### UTILICO EMERGING MARKETS TRUST PLC

ICM is the joint investment manager for Utilico Emerging Markets Trust plc, a London Stock Exchange listed investment company dedicated to investments in infrastructure, utility and related sectors in the emerging markets predominately focused on Asia, Latin America, Emerging Europe and Africa. Utilico Emerging Markets Trust plc re-domiciled to the United Kingdom via a scheme of arrangement on 3 April 2018.

#### HISTORIC NAV AND SHARE PRICE PERFORMANCE (pence)<sup>1</sup>

from March 2015 to March 2019

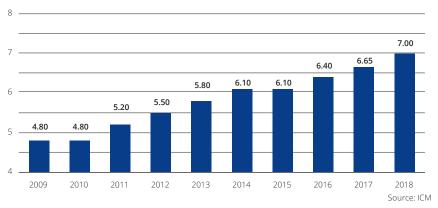


<sup>1</sup> Rebased to 100 as at 20 July 2005

Source: ICM

#### **DIVIDENDS PER ORDINARY SHARE (pence)**

from March 2006 to March 2018



#### **GEOGRAPHICAL SPLIT**

As at 31 March 2019

Brazil	29.0%
China including Hong Kong	20.3%
Philippines	8.3%
Romania	7.0%
Other Latin America	6.1%
Middle East/Africa	5.8%
India	5.8%
Other Asia	4.4%
Other Europe	4.4%
Argentina	3.4%
Chile	2.9%
Malaysia	1.9%
Thailand	0.7%

<sup>&</sup>lt;sup>2</sup> Adjusted for the exercise of warrants and subscription shares

#### **FINANCIAL SERVICES**





#### ORDINARY SHAREHOLDERS' FUNDS

US\$343.1

**GROSS ASSETS** 

US\$404.2

**GROUP GROSS ASSETS** 

US\$17.1

\* As at March 2019

#### **SOMERS LIMITED**

ICM is the investment advisor to Somers, a Financial Services Investment Holding Company listed on the Bermuda Stock Exchange. Somers holds investments principally in the UK, Bermuda, and Australia, and the core investments are primarily in the banking, asset financing, and wealth management sectors. Somers invests in listed and unlisted companies, with both minority and controlling shareholdings.

#### SELECTED INVESTMENTS



62.6%

#### Non-bank Lender

Australian and New Zealand mortgage securitisation business

Listed on the Australian Securities Exchange

AUM in excess of A\$12.8 billion



62.5%

owned

#### Private Wealth Management

UK Private wealth management business

AUM in excess of £5.7 billion



100.0% owned

Banking

Licensed bank in Bermuda

Focus on commercial banking and private banking / wealth management



62.8%

owned

Banking

A London Stock Exchange listed bank

Focus on retail banking and business banking

#### **GEOGRAPHICAL SPLIT**

As at 31 March 2019

Australia	35.0%
UK	34.8%
Bermuda	26.5%
Other	3.7%

#### MINING AND RESOURCES





#### **ZETA RESOURCES**

ICM is the investment manager for Zeta Resources, an active, resources-focused investment holding and development company listed on the Australian Securities Exchange. Zeta invests in a range of resource entities, including those focused on nickel, gold, copper, oil & gas, bauxite, graphite and base metals exploration and production.

#### ORDINARY SHAREHOLDERS' FUNDS

A\$123.0

#### SELECTED INVESTMENTS



Panoramic Resources Limited

#### Nickel

West Australian Nickel Company

Over 300,000 tonnes of nickel resources



Alliance Mining Commodities Limited

#### Bauxite

Unlisted Bauxite development company

World class bauxite asset in Guinea, West Africa



Copper Mountain Mining Corporation

#### Copper

TSX/ASX-listed
Canadian copper
producer with
significant copper
development
opportunity in Australia

GROSS ASSETS

A\$187.1

MILLION\*

\* As at March 2019

#### SECTOR SPLIT OF INVESTMENTS

Nickel	30.7%
Gold	21.1%
Bauxite	17.2%
Copper	16.1%
Cobalt	5.2%
Oil & Gas	5.1%
Graphite	2.2%
Other	1.4%
Cash	1.0%

Source: ICM

# EGME LIMITED

GME Resources Limited

#### Nickel & Gold

ASX-listed junior nickel and gold explorer

Substantantial nickel resources in Western Australia



Resolute Mining Limited

#### Gold

ASX-listed mid-cost gold producer

Producing mines in Mali and Queensland, Australia



Bligh Resources Limited

#### Gold

ASX-listed junior gold explorer

Substantantial identified gold resources in Western Australia

#### **GEOGRAPHICAL SPLIT**

As at 31 March 2019

Australia	60.8%
Guinea	17.2%
Canada	10.7%
Mali	3.0%
Namibia	2.6%
Sri Lanka	2.1%
UK	1.9%
Other	1.7%

#### **TECHNOLOGY**





The ICM Group actively invests in significant technology companies. The ICM managed portfolios are significantly exposed to Fintech companies including Allectus Capital.

#### **ALLECTUS CAPITAL**

ICM is the investment manager for Allectus Capital, an unlisted technology investment holding company. Allectus is a long term, active investor and asset manager, and focuses on companies that are developing proprietary ideas and intellectual property that potentially could change or disrupt the industries they are involved in.

Other key ICM Group technology investments include; Optal Limited (providing innovative and highly customised payment solutions across various industries), Afterpay Touch Group (a retail focused, technology driven payments company) and Vix Verify (an end to end SaaS identity verification service and platform) recently sold in October 2018.

Allectus is an investor in early stage and established companies, and a number of its investments have grown to be very successful businesses and migrated to direct holdings by their shareholders, UIL and ICM, including Optal Limited and Afterpay Touch Group.

GROSS TECHNOLOGY ASSETS

US\$300.0
MILLION\*
UNDER ICM'S STEWARDSHIP

\* As at March 2019

#### PORTFOLIO INVESTMENTS



















































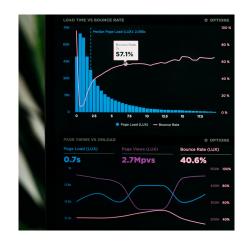






#### **FIXED INCOME**





PENTAGON GLOBAL DIVERSIFIED BOND FUND

ICM Limited acts as investment manager for the Pentagon Global Diversified Fund. The Pentagon Global Diversified Bond Fund is an unlisted, open-ended fixed income portfolio fund of predominantly investment grade debt securities.

The principal objective of the Pentagon Global Diversified Bond Fund is to provide shareholders with an opportunity to invest in a portfolio of predominantly investment grade debt and higher yielding securities that produce regular income and long-term capital appreciation.

TOTAL RETURN SINCE INCEPTION (INCL. DIVIDENDS)

\* As at March 2019

#### PERFORMANCE (net of fees) SINCE INCEPTION (including dividend)

Growth of \$10,000 \$16,000 \$15,000 \$14,000 \$13,000 \$12,000 \$11,000 \$10,000 \$9,000 Mar lan lan lan lan lan lan lan 13 14 15 16 17 18 19 — Pentagon Global Diversified Bond Fund — 3 month LIBOR +3.5%

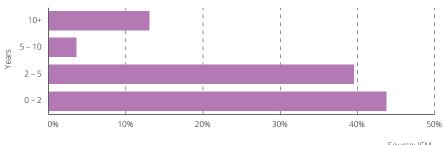
#### **GEOGRAPHICAL SPLIT**

As at 31 March 2019

United Kingdom	28.4%
Brazil	11.9%
France	10.1%
United States	8.9%
Ireland	7.4%
Other	7.2%
Germany	6.2%
Canada	5.8%
Bermuda	5.4%
Norway	4.6%
Bermuda Cash	4.2%

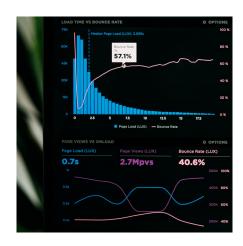
Source: ICM

#### **DURATION SPLIT OF INVESTMENTS**



#### **FIXED INCOME**





#### PENTAGON HIGH CONVICTION BOND FUND

ICMIM is the regulated sub-investment manager for the Pentagon High Conviction Bond Fund, and ICM acts as investment adviser to the sub-investment manager. The Pentagon High Conviction Bond Fund is a sub-fund of Merrion Capital Investment Funds Plc.

The Pentagon High Conviction Bond Fund is an open-ended investment fund (UCITS) that provides investors with an opportunity to invest in a concentrated portfolio of higher, alpha global credit opportunities. The principal objective of the Pentagon High Conviction Bond Fund is to provide shareholders with an opportunity to invest in a portfolio of predominantly investment grade debt and higher yielding securities that produce regular income and long-term capital appreciation.

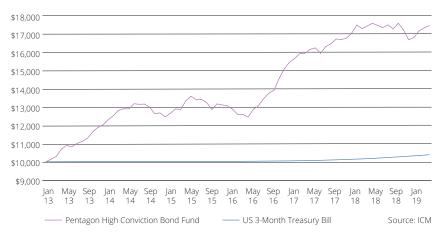
TOTAL RETURN SINCE INCEPTION (INCL. DIVIDENDS)

9.5%

\* As at March 2019

#### PERFORMANCE (net of fees) SINCE INCEPTION (including dividend)

Growth of \$10,000



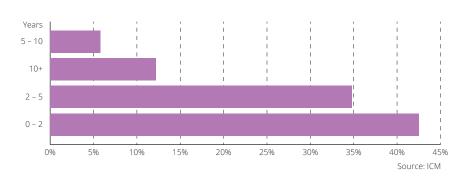
#### GEOGRAPHICAL SPLIT

As at 31 March 2019

United Kingdom	32.1%
Brazil	15.6%
Other	12.9%
France	8.8%
Ireland	7.2%
Canada	5.4%
Norway	4.7%
Cash (Ireland)	4.78
China	4.5%
Germany	4.1%

Source: ICM

#### **DURATION SPLIT OF INVESTMENTS**



#### **ICM FOUNDATION**









As an active investor and asset manager with business interests that span the world, ICM understands the importance of giving back by investing in the community. Based on almost two decades of private philanthropic experience, ICM has identified sustainable, effective and focused education where the biggest impact can be made on individuals and in communities.

ICM supports game changing innovative entities, which are scalable and have the potential to become self-sustaining. The NGO's and movements we support deliver projects that assist individuals and communities to care for themselves through entrepreneurial enterprises, including micro financing & micro franchising. ICM engages with projects across the education spectrum, ranging from pre-primary and primary schools, to colleges and universities.

ICM has chosen to focus its philanthropic efforts on supporting selective education projects and models undertaken by Teach a Man to Fish ("TAMTF") as a Corporate Sponsor of the Schools Enterprise Challenge ("SEC"), and additionally with Food Ladder and Poverty Stoplight .

SEC is an exciting global schools challenge seeking to inspire, support and develop the entrepreneurial self-sufficient school model. This encourages schools to develop profitable enterprises by implementing their own well developed business plans and illustrate entrepreneurial opportunities to the students. As a Corporate Sponsor, ICM provides funding to TAMTF for the SEC, staff resources, and works with them to place the SEC on a sustainable footing.

Through its partnership with ICM, Food Ladder will support its rollout and expansion throughout India and priority countries in the developing world, including Food Ladder's first school deployment in India. ICM will also continue its active engagement and support of Project Stoplight, a scalable tool for social change with simple and powerful outcomes.

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ICM Investment Management Limited is authorised and regulated by the UK Financial Services Authority

